



Solutions



# 13 EXEMPLES DE TABLEAUX DE BORD POWER BI

- ❖ **Performance commerciale**
- ❖ **Ressources humaines**
- ❖ **Gestion financière**
- ❖ **Marketing**
- ❖ **Ventes**

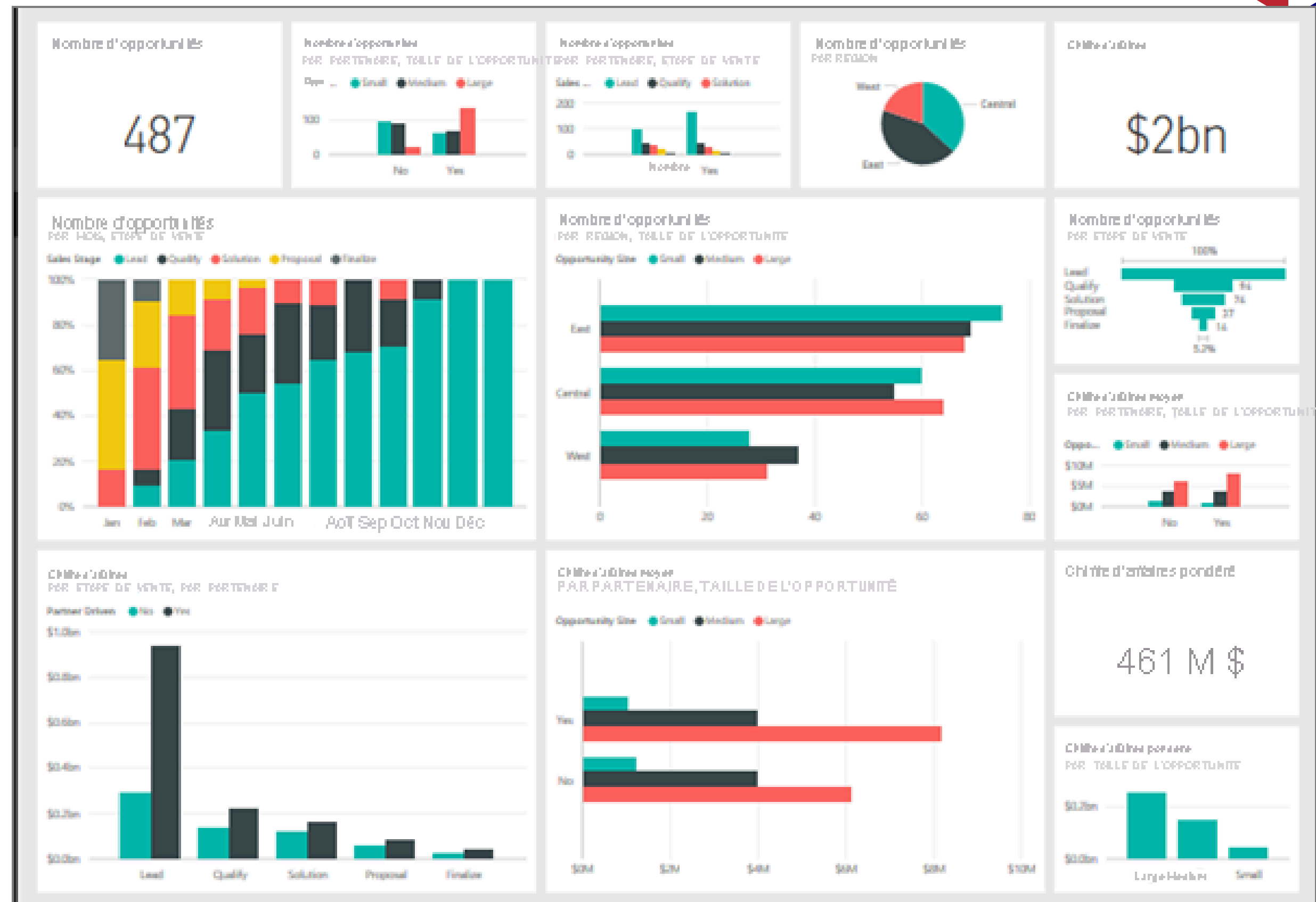




# LES TABLEAUX DE BORD LIÉS À LA PERFORMANCE COMMERCIALE ET AUX VENTES

# LA PERFORMANCE COMMERCIALE / VENTES

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# SUIVI DES VENTES ET DE LA PART DE MARCHÉ

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Total Volume  
IN 2014

50K

Market Share  
LAST 12 MONTHS

32.86%

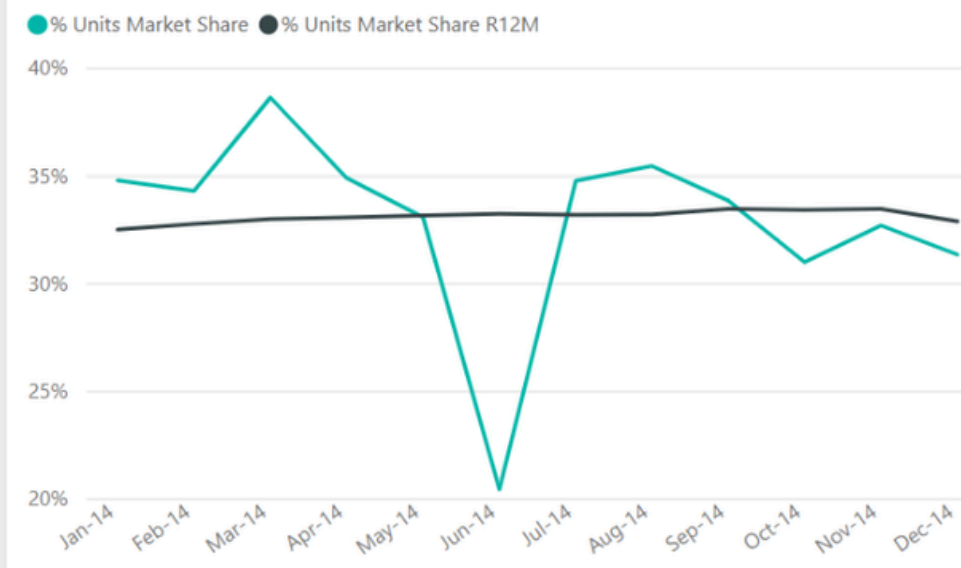
Our Total Volume  
IN 2014

16K

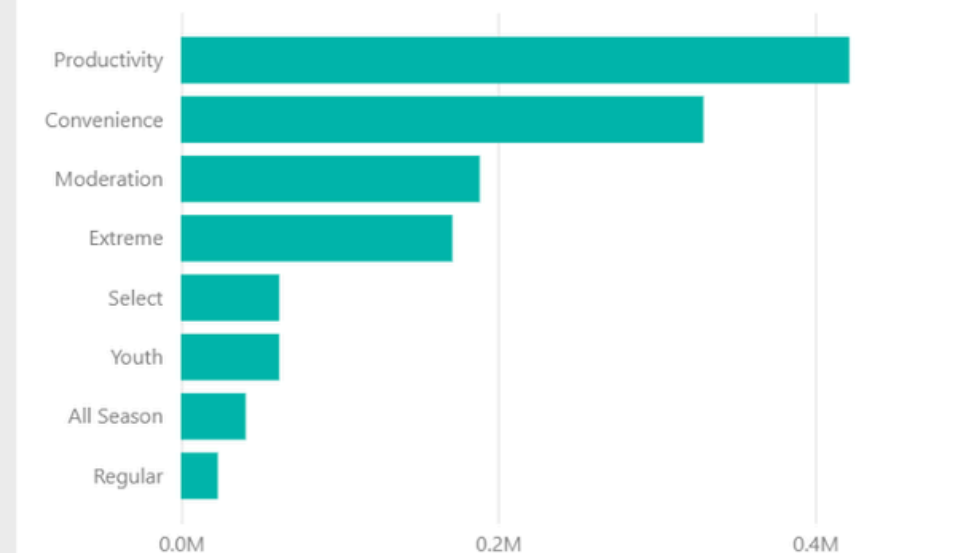
Sentiment

68

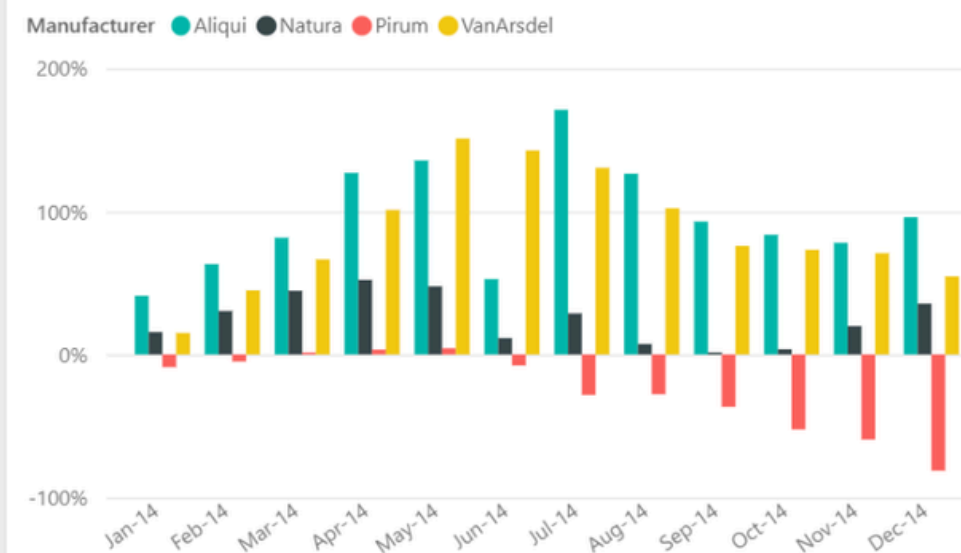
% Units Market Share vs. % Units Market Share Rolling 12...  
BY MONTH



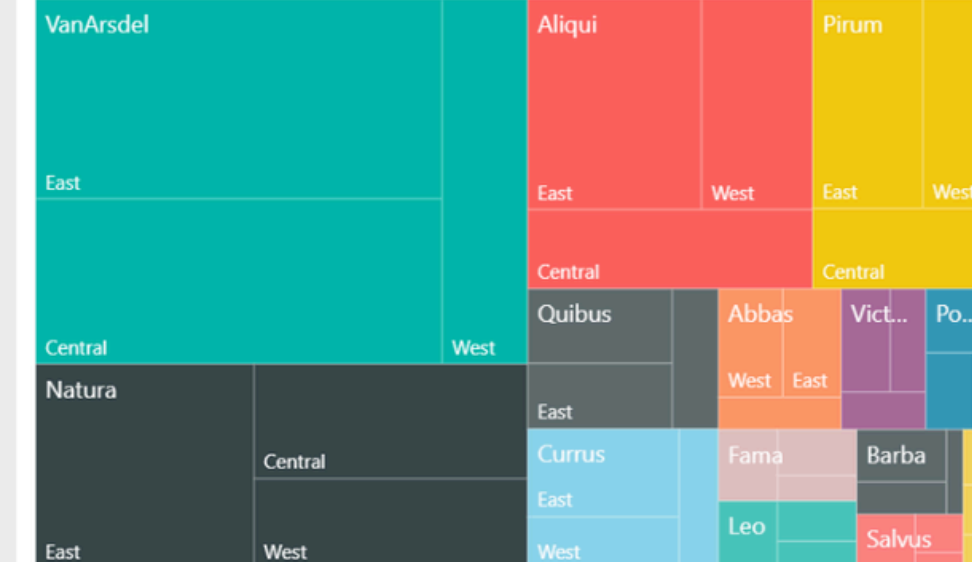
Total Units Overall  
BY SEGMENT



Total Units YTD Variance %  
BY MONTH, MANUFACTURER



Total Units YTD  
BY MANUFACTURER, REGION



# LES OPPORTUNITÉS COMMERCIALES ET LES REVENUS

 Power BI

## Revenue Opportunities Report Opportunity overview

Product Code

All

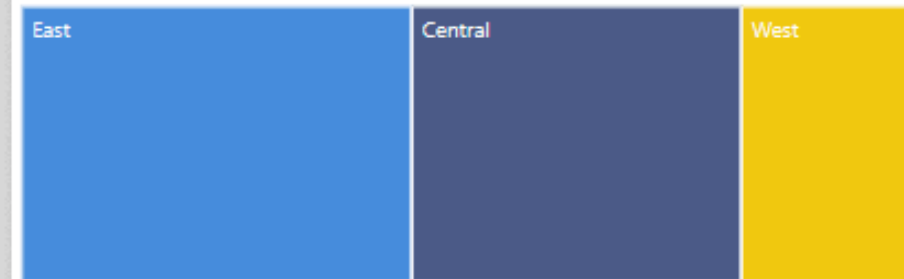
\$1.97bn

Opportunity Revenue

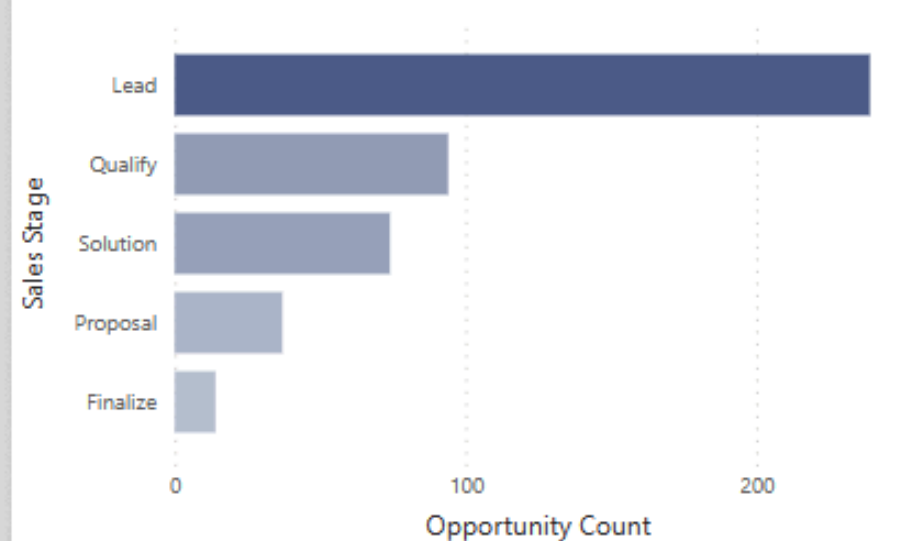
444

Opportunity Count

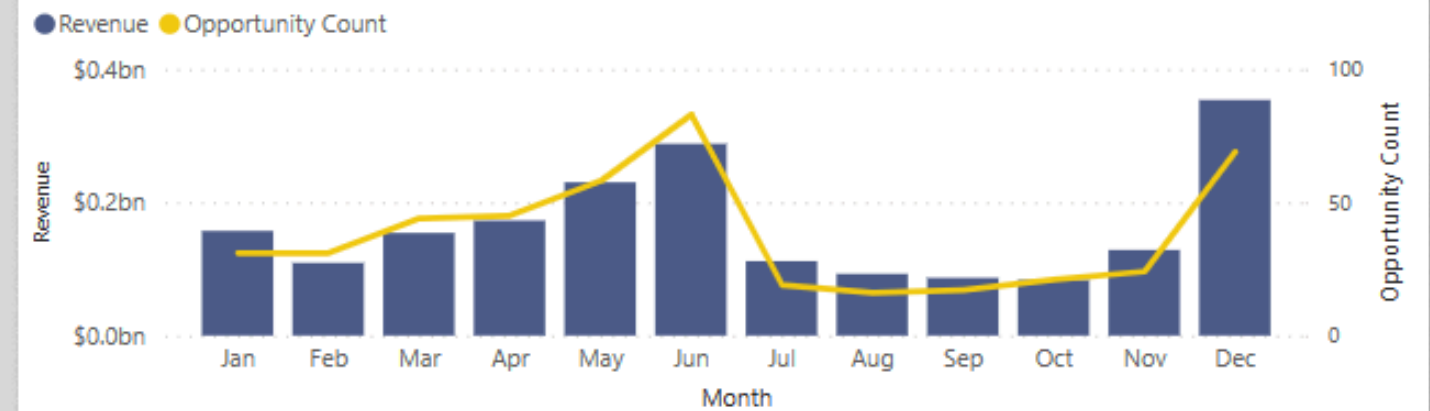
### Opportunity Count by Region



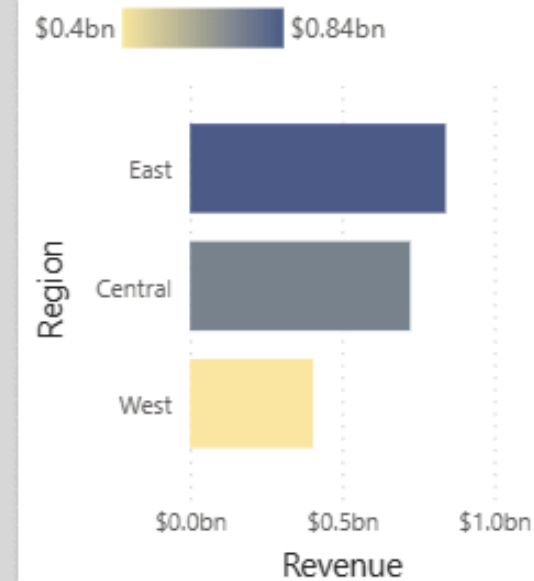
### Pipeline by Stage



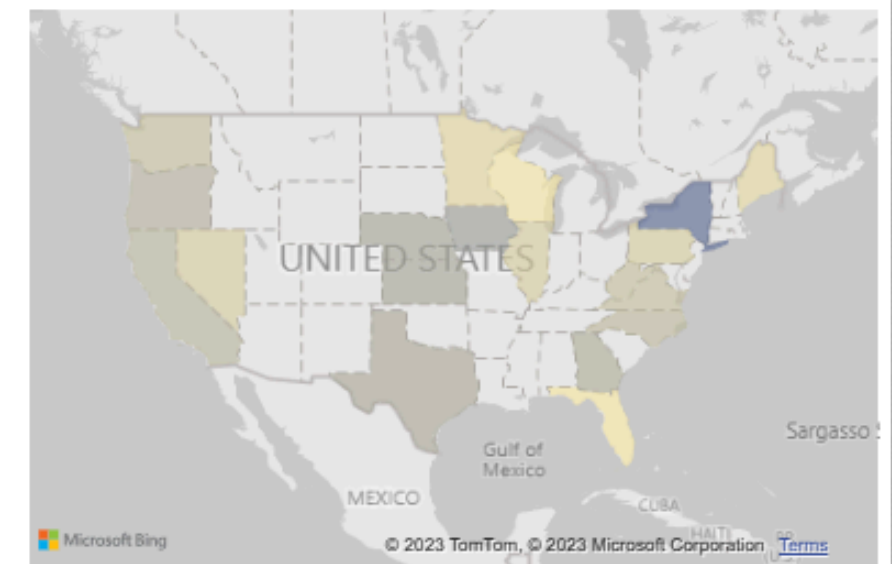
### Revenue and Opportunity Count by Month



### Revenue by Region and State

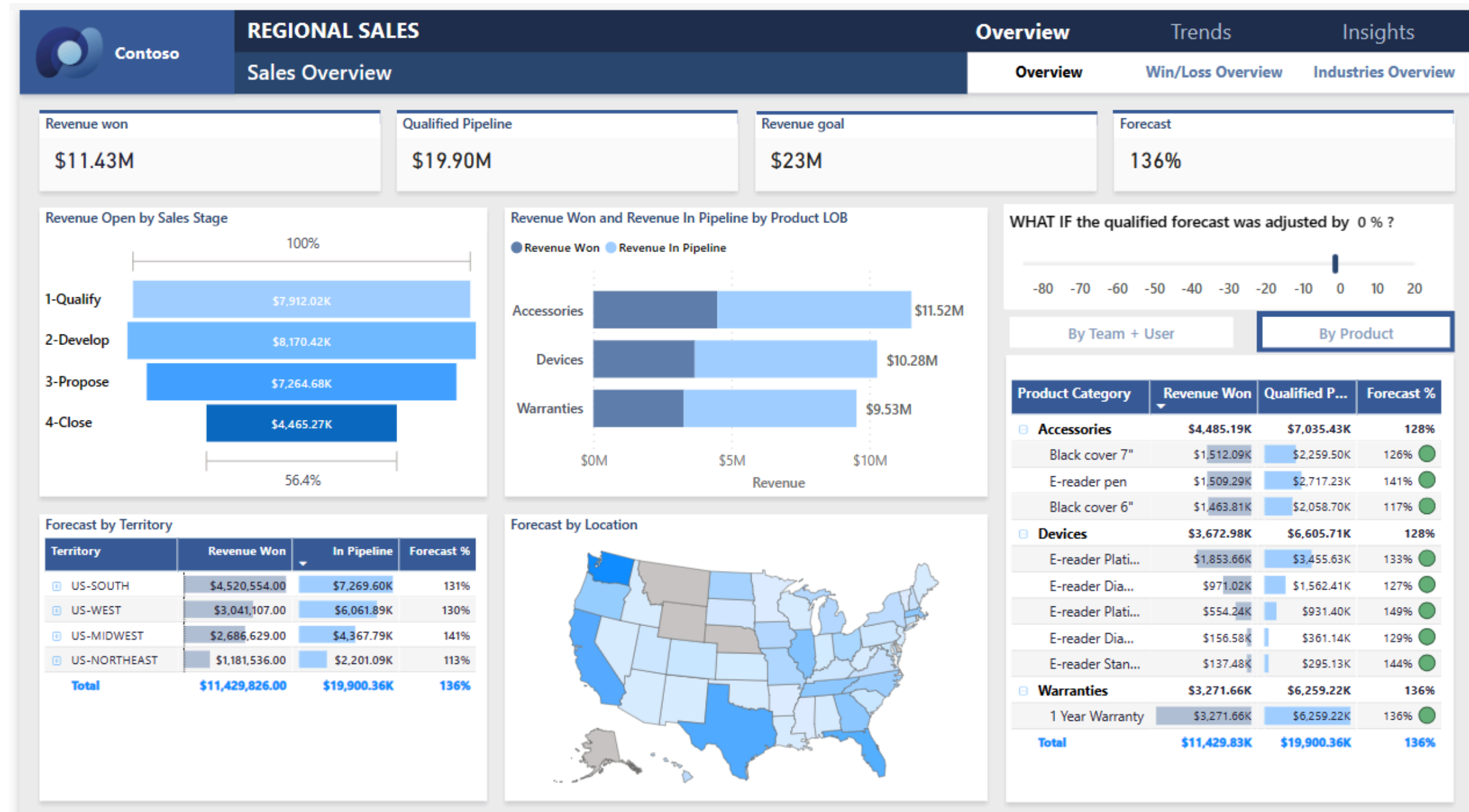


Select a State below to enable Drill through →

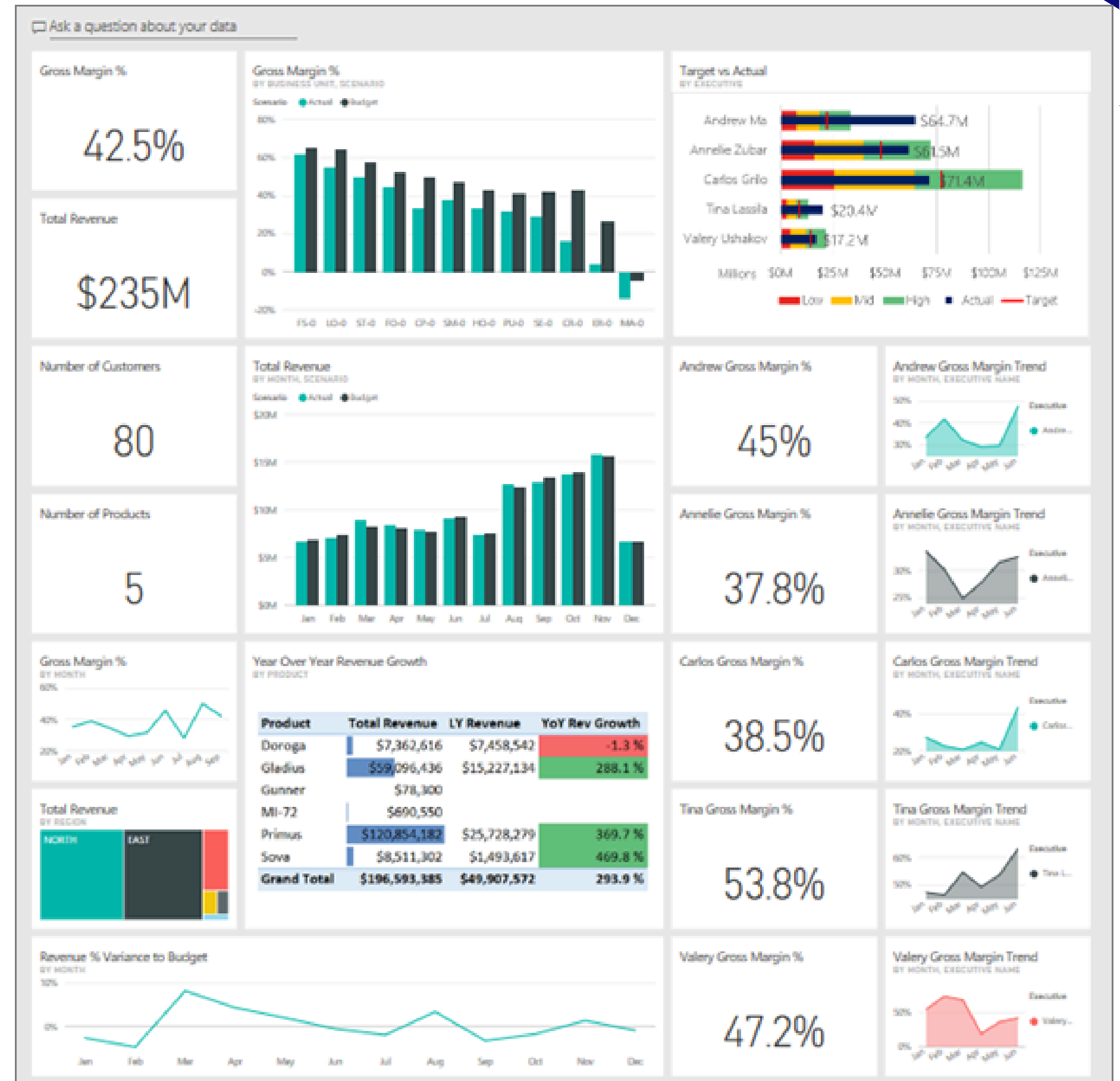




# VENTES RÉGIONALES



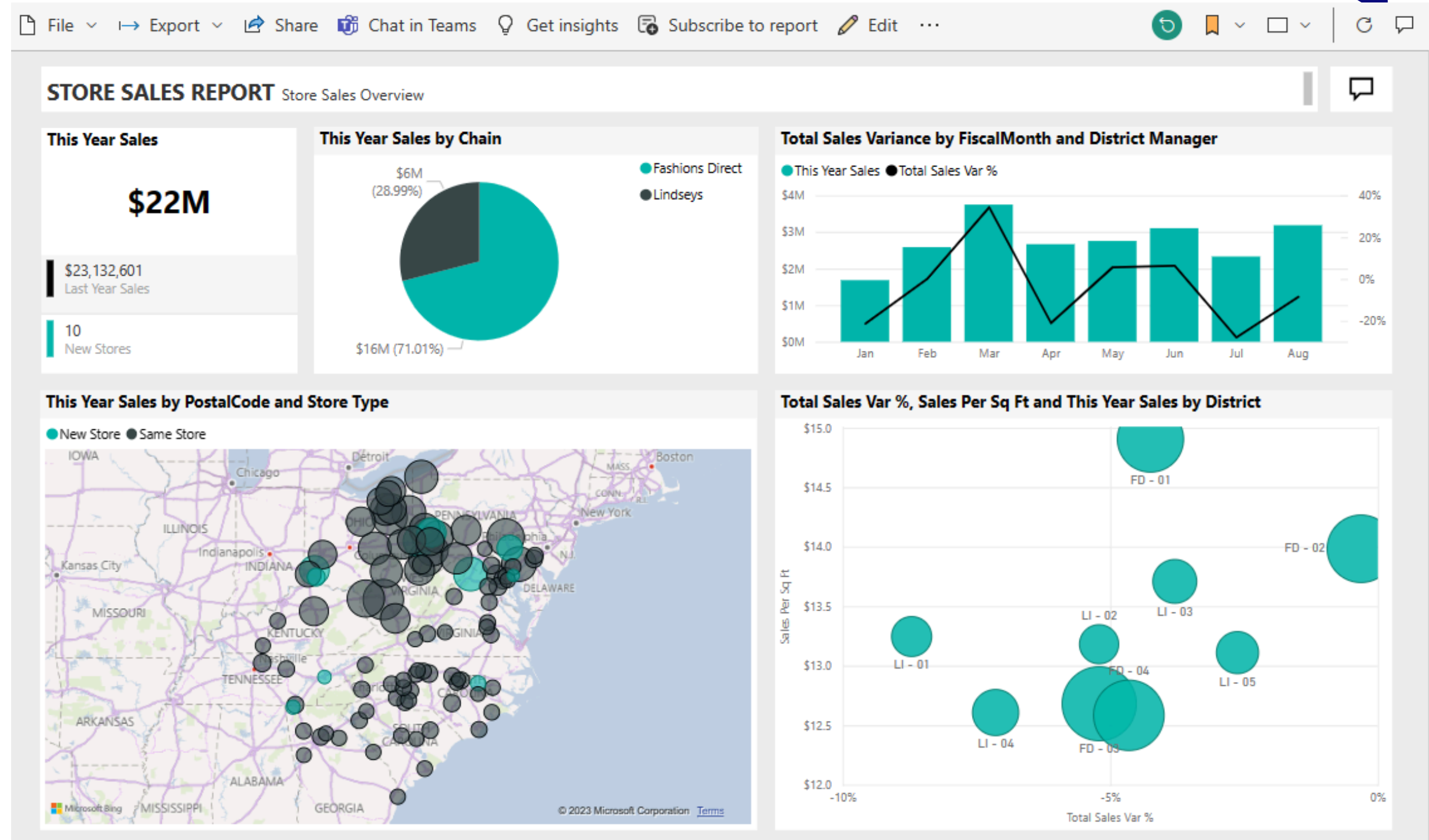
# RENTABILITÉ DES CLIENTS



VENTES EN  
MAGASIN



Power BI







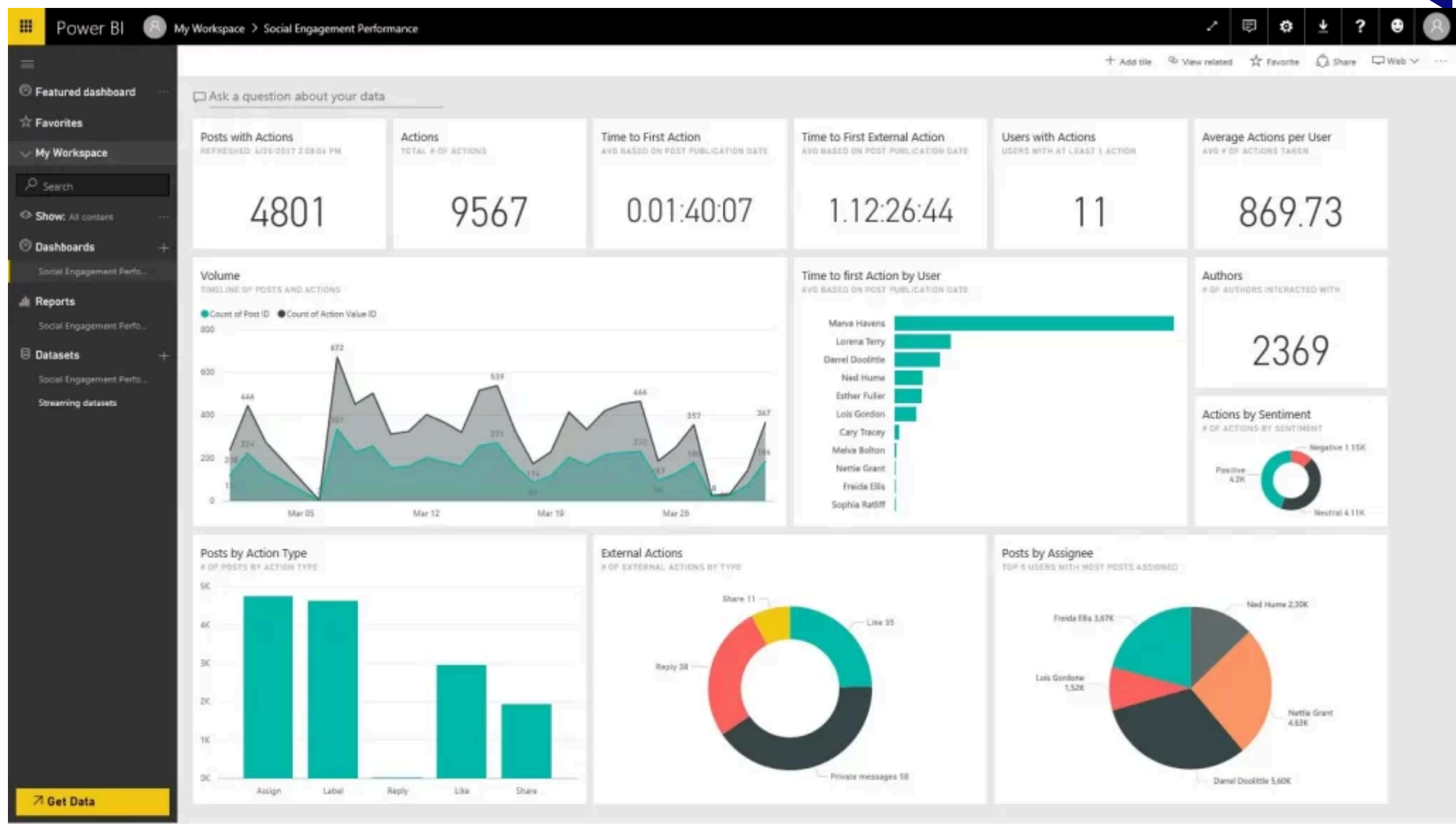
# **LES TABLEAUX DE BORD LIÉS AU MARKETING ET À L'EXPÉRIENCE CLIENT**

# MARKETING, RETAIL ET EXPÉRIENCE CLIENT

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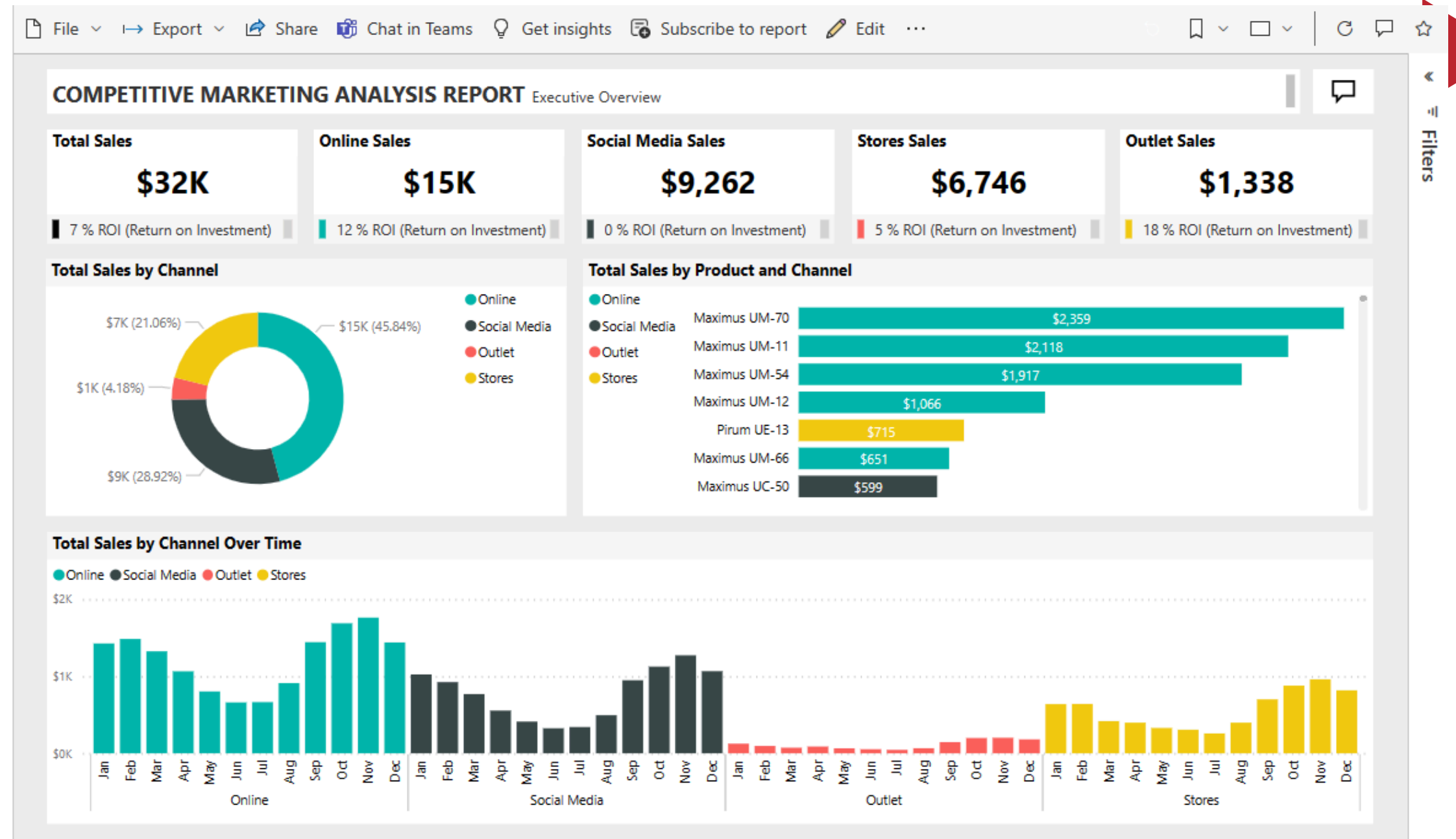
# PERFORMANCE DE L'ENGAGEMENT SUR LES RÉSEAUX SOCIAUX



# MARKETING CONCURRENTIEL



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# LES TABLEAUX DE BORD LIÉS AUX RESSOURCES HUMAINES



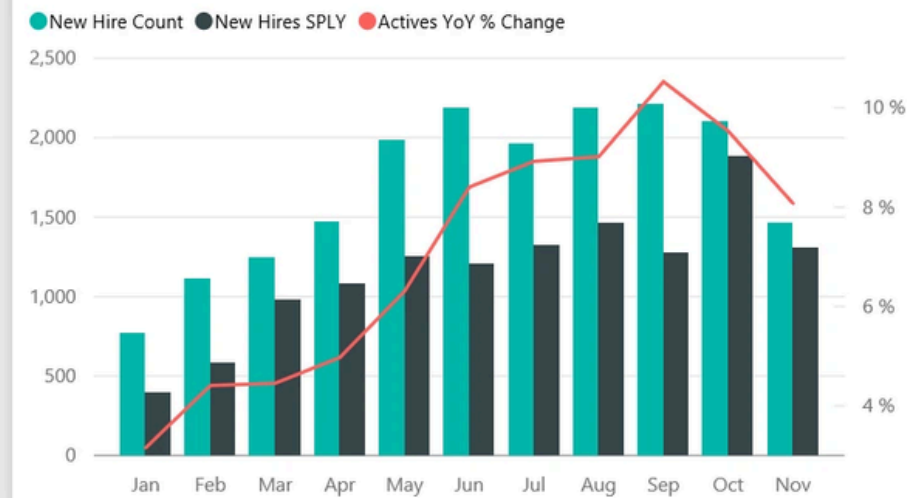
# RESSOURCES HUMAINES



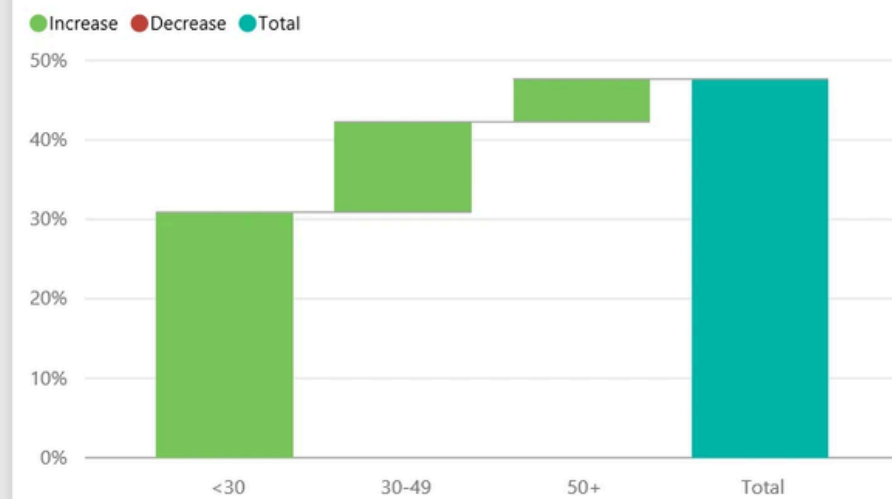
## Human Resources Dashboard

Ask a question about your data

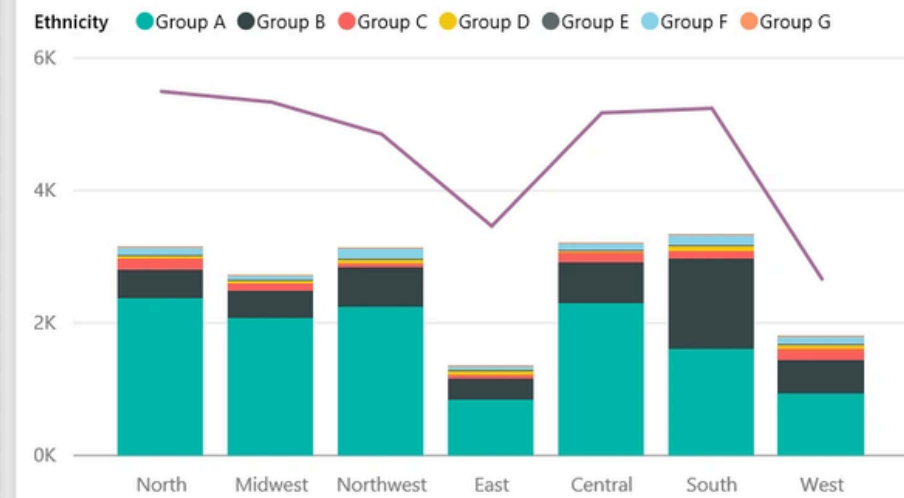
New Hire Count, New Hires Same Period Last Year, Actives YoY % Change  
BY MONTH



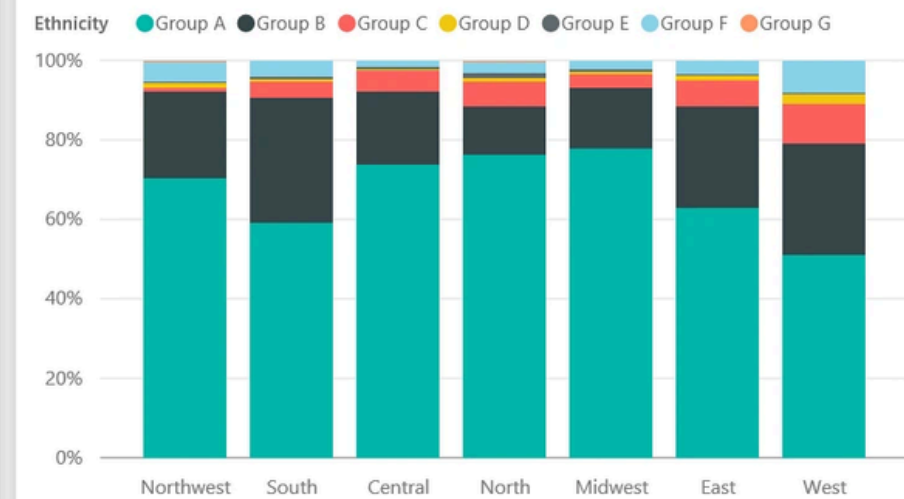
Bad Hires as % of Actives  
BY AGE GROUP



New Hire Count, Active Employee Count  
BY REGION, ETHNICITY



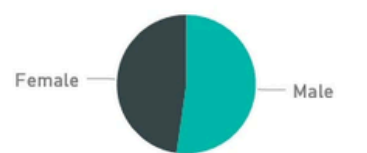
Bad Hires (<60 Days of Employment)  
BY REGION, ETHNICITY



New Hires  
LAST 6 MONTHS OF 2014

10K

New Hire Count  
BY GENDER



Active Employee Count  
BY AGE GROUP



Active Employee Count  
BY REGION



# SUIVI DES RECRUTEMENTS

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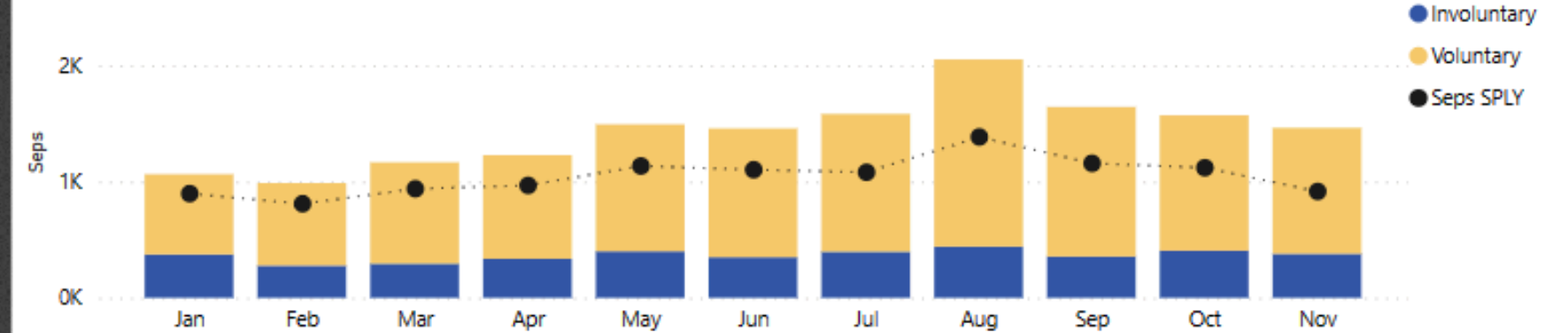
## EMPLOYEE HIRING AND HISTORY SAMPLE Actives and Separations

### Seps by SeparationReason

● Voluntary ● Involuntary



### Seps and Seps SPLY by Month and SeparationReason



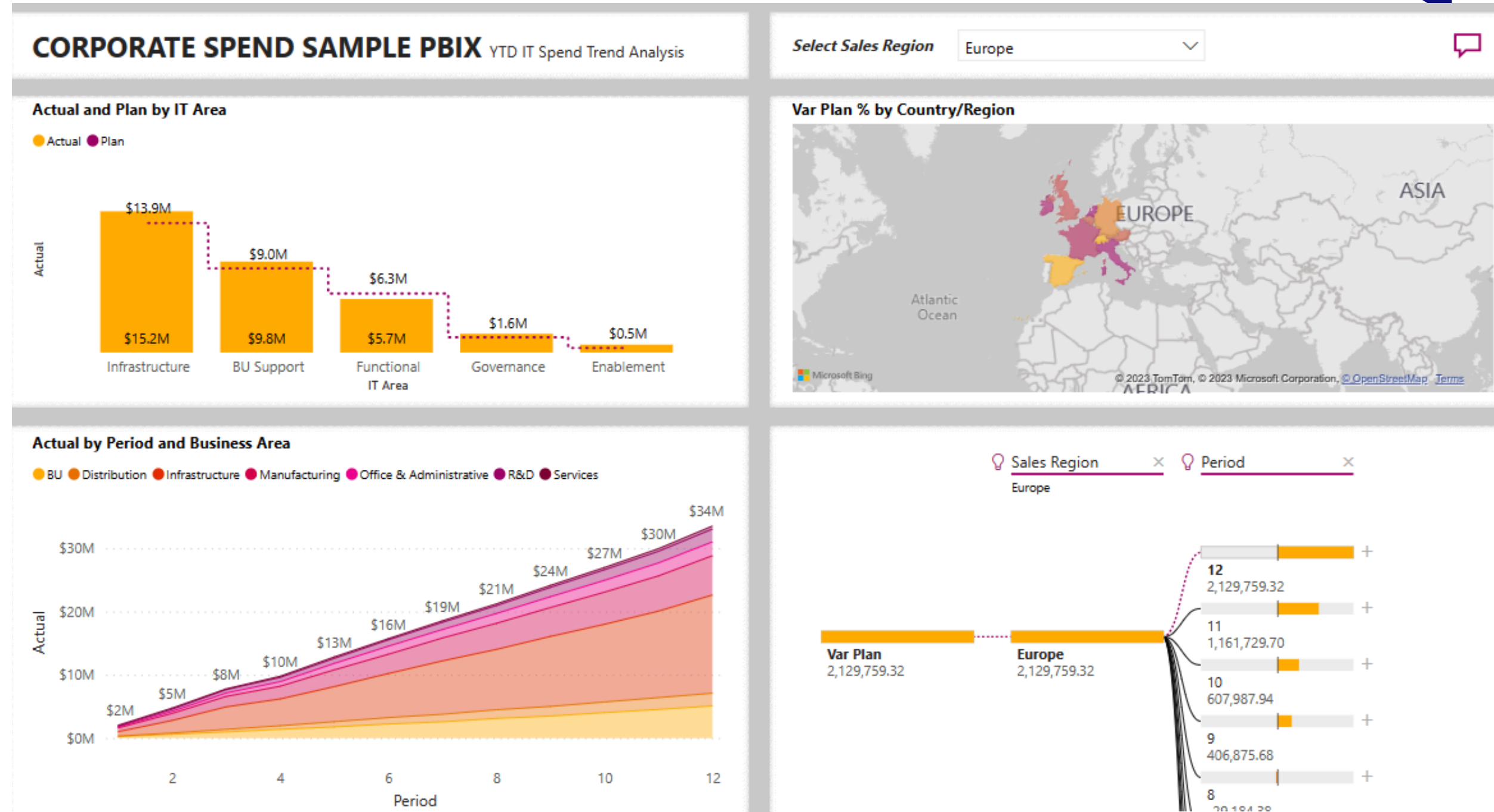
SeparationReason Region	Act SPLY	Actives	YoY	Involuntary Seps	Seps SPLY	YoY	Voluntary Seps	Seps SPLY	YoY
Northwest	4,837	4,853	0.3%	751	575	30.6%	2,221	1,778	24.9%
Raquel Kaup	999	1,038	3.9%	195	149	30.9%	625	477	31.0%
Trudy Fitch	1,127	1,036	-8.1%	200	131	52.7%	449	340	32.1%
Mikki Rein	867	903	4.2%	124	98	26.5%	379	330	14.8%
Beverly Blair	922	957	3.8%	117	82	42.7%	385	319	20.7%
Jerri Ebron	922	919	-0.3%	115	115	0.0%	383	312	22.8%
South	4,798	5,243	9.3%	913	443	106.1%	1,874	1,346	39.2%
North	5,208	5,498	5.6%	552	323	70.9%	2,196	1,503	46.1%
Glennie Butters	1,502	1,625	8.2%	131	84	56.0%	620	400	55.0%
Sherley Rhymes	1,206	1,263	4.7%	170	103	65.0%	557	412	35.2%
Dan Brown	1,216	1,256	3.3%	114	59	93.2%	502	308	63.0%
Ruthann Lee	1,109	1,165	5.0%	121	70	72.9%	461	340	35.6%
Scott Salman	165	176	6.7%	15	6	150.0%	52	41	26.8%
Total	29,826	32,235	8.1%	4,014	2,770	44.9%	11,695	8,742	33.8%



# LES TABLEAUX DE BORD LIÉS À LA GESTION FINANCIÈRE ET AUX ACHATS

# SUIVI DES DÉPENSES D'ENTREPRISE

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# ANALYSE DE L'APPROVISION- NEMENT



## Procurement Analysis Sample

Ask a question about your data

### Total Invoice

\$221.66M

### Discount Savings

\$4M

### Total Invoice

BY COUNTRY/REGION



### Total Invoice

BY MONTH

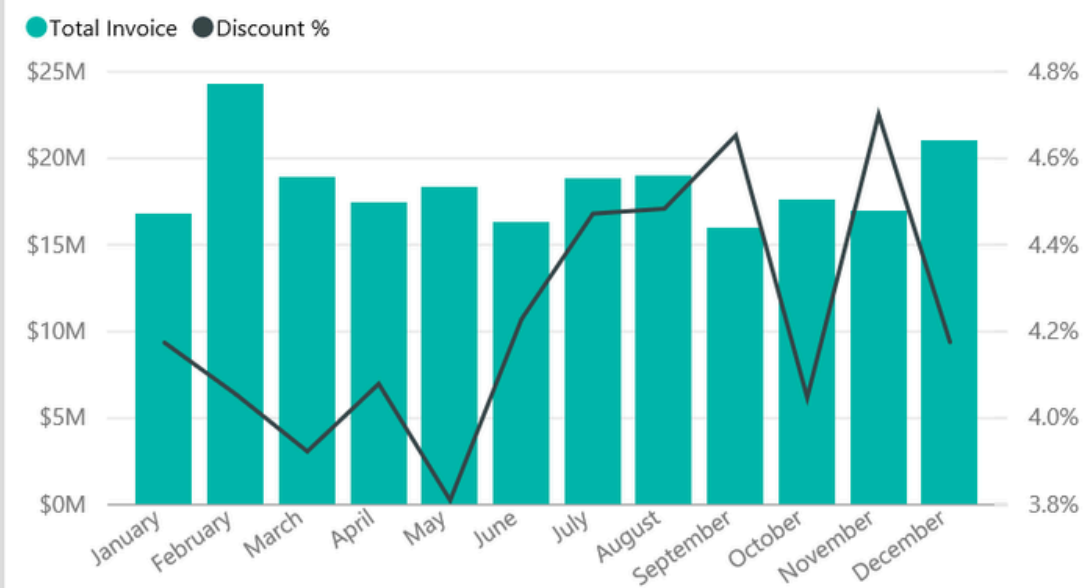


### Discount %

4.23%

### Total Invoice, Discount %

BY MONTH



### Total Invoice

BY TIER

